

Our Approach

- **Constant feedback loop**
 - With **business** = design on live environment (what you see is what you will get approach)
 - With **IT** = design & align on architecture, integrations and non-functional requirements
 - With **key stakeholders** = create & follow strategic roadmap (KPI)
- **Focus on iterative** (short-cycled) implementation phases
- **Scalable & flexible** solutions over hardcoded logic
- **Models & frameworks** used for
 - Agile or Waterfall
 - From small to large companies

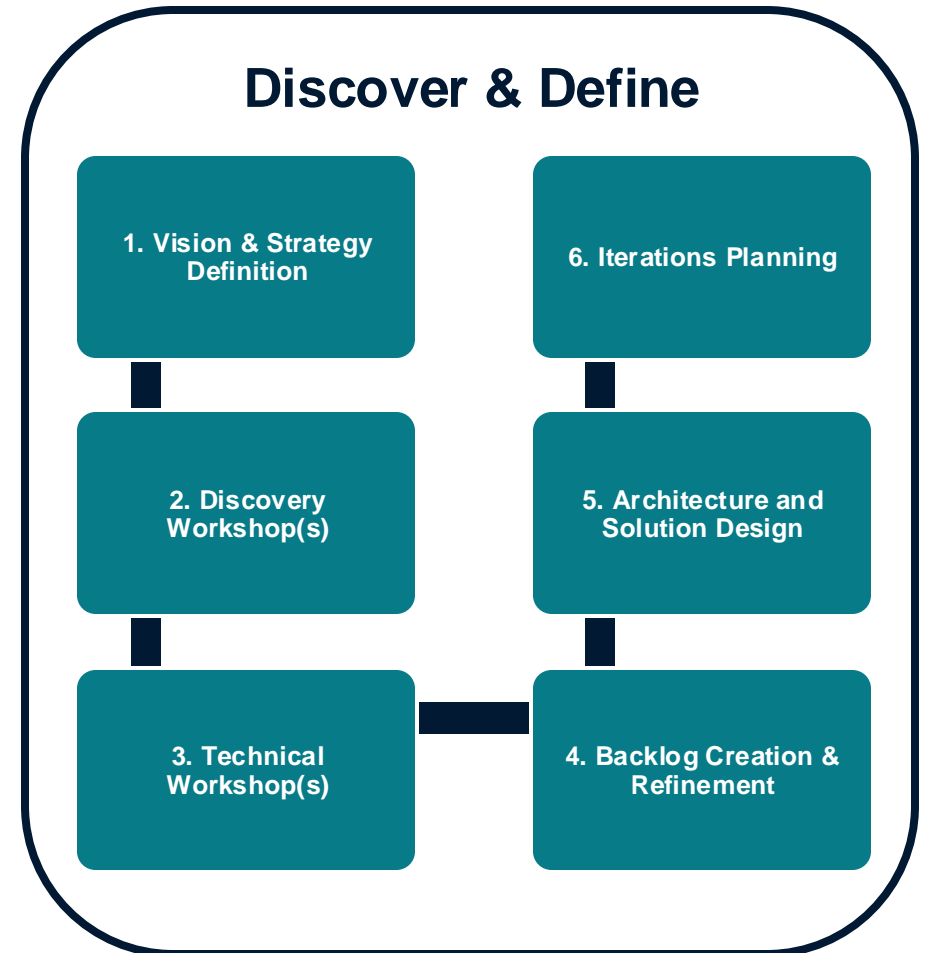
What is needed to start?

For the first workshop you need to

- Allocate 2 hours. During the workshop
 - We will present references, ideas, use case, etc. Generally, we will try to inspire you with what is possible
 - Together we will discuss your priorities, expectations and vision for the solution
- For the next steps we will need
 - Product / business owner
 - Together prepare plan that will specify what and how will be done during Discovery & Define phase and how much time of your team we will need

Discover & Define Phase

- **Vision & strategy definition**
 - Define KPIs and objectives for implementation
 - Set long & mid & short-term vision and strategy
- **Discovery workshop**
 - Identify organization-specific requirements and align on high-level scope
 - Business case calculation with the focus on the added value (consulting)
- **Technical workshop**
 - Architecture, integration, data model and security design
 - Non-functional requirements (i.e. DevOps, testing, etc.)
- **Backlog creation & refinement**
 - Definition of tasks, use cases and requirements
- **Architecture & solution design**
 - Technical roadmap
- **Iterations planning**
 - Delivery plan & User / Stakeholder involvement planning



Iterations & Delivery Phase

- **Business Workshop**
 - Following workshop structure, solutions & design are proposed, discussed and (eventually) approved
- **IT / Technical Workshop**
 - Alignment on what is required to deliver business functionality
= i.e. data, integrations, etc.
- **Feedback & Design**
 - Feedback incorporation and design discussion
 - Design approval
- **Delivery & Configuration**
 - Configuration and customization of the application
- **Testing & Hand-over**
 - Testing and approval
 - Hand-over to Center of Excellence
- **Training & Adoption**
 - User training / Train-the-Trainer concept
 - Adoption campaign

Iterations & Delivery

